

Vinay Magi



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📍 Hubli

Skills

Technical Proficiency

Marketing
Sales Operation
Market Research
Technical Proficiency
Logistics Management
Customer Relationship Management
Supply Chain operations
Data Analysis
B2B Marketing

Languages

English
Kannada
Hindi

Education

Bachelor in Mechanical Engineering

KLE Technological University Hubli, KA 2023

I graduated with a blend of technical and management skills, complemented by an additional minor program that granted me an extra 15 credits.

Diploma in Mechanical

KLE's C. I Munavalli Polytechnic Hubballi Hubli, KA

I completed my diploma with a strong foundation in technical knowledge.

Professional Summary

Dynamic professional with a background in marketing, sales, business development, logistics, and a solid education in mechanical engineering, seeking opportunities to drive revenue growth and optimize operational efficiency. Proven ability to strategically plan, acquire clients, and manage supply chains effectively. Skilled in cultivating strong client relationships to achieve business objectives.

Work Experience

Graduate Engineer Trainee

Kirloskar Ferrous Industries Limited

September 2023 - Current/ Koppal Karnataka, India

- As a Graduate Engineer Trainee (GET) in marketing, I hand dispatches of pig iron, sales operations, production planning for target setting, and assisted in data collection.
- Additionally, I contributed to market research, identified customers, conducted business analyses, aided in Annual Operating Plan (AOP) formulation, devised monthly operational plans, engaged in B2B marketing strategies, and participated in customer relationship management activities.

Intern

TATA HITACHI

December to April 2022-23 / Dharwad, Karnataka, India

- Tata Hitachi provided me with insights into industry practices, various departments, quality assurance, testing, prototypes, sensors, interdepartmental connections, and professionalism.

Inplant Training

Kishor Koushalya Kendral

Dharwad, hubli Karnataka, India

- Kishor Koushalya Kendra gave me my first exposure to industry where I learned about CIM (computer-integrated manufacturing) and CNC Programming.