# Nireeksha I

#### 7259720063

nireekshai.mba21@sahyadri.edu.in https://www.linkedin.com/in/nireeksha-i-93874022a

Mangalore

# **Internships**

One Earth Enviro labs Mangalore

Intern

Feb 2021 to March 2021

- Identifying the microbial quality of soil collected from the petroleum industry by one earth enviro labs in terms of aerobic plate count.
- Identifying the diversity, composition and the functions of the soil microbial communities relied on culturing techniques using various culture media.

Sanisha placements(consultancy)

Mangalore

Intern

April 2023 to June 2023

- Successfully managed and carried out social media marketing campaigns on Facebook, and increased social media followers by 30%
- Helped the sales team with lead generation and prospecting tasks, which resulted in a 15% increase in sales

### **Projects**

Significance of packaging over buying intents among Packed savoury products with reference to Haldirams

Mangalore

4th Sem project

July 2023 to August 2023

- Utilized strategic problem-solving skills to develop and implement packaging solutions, resulting in increased efficiency and cost savings for the company.
- Led cross-functional teams to successfully execute the project, achieving improved product protection and customer satisfaction.

Business Plan Mangalore

Zap bags

July 2022 to August2022

- Curated Business plan for 'Zap Bug focused on waterproof laptop bags.
- Idea was taken by conducting a survey.

## **Position of Responsibility**

Leader in Sports club Mangalore

St. Agnes college

June 2018 to April 2019

• Conducted a cleanliness drive which involved cleaning of the campus.

Conducted self-defense program that was organized in primary, high school and Pu college.

Government in Entrepreneur and legal aspect

Sahyadri college

Mangalore Sept 2022

- Scanning on to all the Companies ideas and finding out the loop holes of the companies.
- Reporting each day activity conducted in the entrepreneur and legal aspects class.

#### **Extra-Curricular/Certifications**

- 1st place in individual kumite in 40thBudokan Karate-Do India National Level Karate Championship organised by Institute of karate and allied arts held at Udupi. 2022
- Represented Volleyball team in college as a Captain of the team in VTU intercollegiate Volley ball championship held in Mandya
   2022
- Digital marketing certificate course in applying digital marketing practices with an inbound mindset by HubSpot academy. 2022
- Certificate course on Advanced Competitive Strategy an online course authorized by Ludwig-Maximilians-Universitat Munchen (LMU) and offered through Coursera.
- Participated in event chakravyuha a brand war event which showcases marketing, branding and creativity skill.
- Represented the school in volley ball and won 1 place at the district level
- Certificate course in Power BI

2022

Ec	lucati	on D	etai	ls
----	--------	------	------	----

MBA	Sahyadri College of Engineering & Management, Mangalore	75.20%	2023 to 2021
BSc	St. Agnes College, Mangalore	74.89%	2020 to 2018
Puc	St. Agnes College, Mangalore	78%	2017
SSLC	St. Anns High School, Mangalore	91.36%	2016

