VAIBHAV SINGH

7071112935

Educational Qualificati	ions		
Year	Qualification	Institute	CGPA/%
2022-2024	PGDM	MDI - Murshidabad	71.1
2020	BA (Social Science)	Deen Dayal Upadhyaya University	53.5%
2016	Class XII ICSE	St. Joseph School	65.8%
2014	Class X ICSE	St. Joseph School	82%
Internship			
Mobyink Innovations Pvt. Ltd.April 23' - July 23' (3 Months)			
Digital Marketing Intern	 Implemented on-page SEO strategies, resulting in increased organic search traffic and Conducted website optimization, technical SEO audits, and on/off-page activities to improve site speed and user experience. Engaged in customer interactions to understand their needs and challenges, providing tailored solutions. Collaborated with the sales team to identify potential leads, demonstrating strong teamwork and also engaged in proactive cold calling efforts to expand the client base. Coordinated with cross-functional teams to deliver on customer expectations and meet business targets. 		
SEO Meta Code	coordinated with cross functional team	September 23' - October	
Marketing Intern	20% increase in organic search traffic.Initiated cold calling campaigns that resurvenue.	or client websites, identifying and resolving critical issue alted in a 30% increase in leads and contributed to a 10% connecting with industry professionals and converting c	es, resulting in a boost in sales
Professional Certificati		onversion rate.	
 acquired Google Profile acquired Digital Marile acquired Six Sigma G acquired Meta Social acquired Fundamenta Positions of Responsibitions of Responsibility of Responsity of Responsibility of Responsibility of Responsibility of	 reen Belt by LinkedIn Learning Media Marketing by Coursera als of Microsoft Excel by SkillUp lity Helping with the content creation and ir Leveraged these connections to expand topics covered in seminars, conclaves, a Cultivated partnerships with over 15 div internship opportunities for students. Initiated and led a mentorship program enhance their professional growth. Established valuable industry partnership successfully orchestrated 10 engaging oparticipants. 	a nplementation of HR programs and systems. the scope of events, leading to a 35% growth in the dive	ve projects and nentors to <u>kills.</u> f 10000
Oct2022-Present Founding member NGO-Sankalp Skillset	 One of the Founding members of NG Organized Events and Designed Aware 		
	ord, Excel, PowerPoint) Filmora Adobe L	ightroom Adobe Premier Pro Canva MS Project SE	0
Extracurricular Activit			
 Won First Position in National Finalist in A Organized Blood Don Won Second Position 	National Article writing competition on Naticle writing competition SAMVAD by W	-	2023 2023 2021 2014 2015
Singing	Singing is not just a hobby it is a powerfu	l stress-reliever.	
Cricket	Cricket isn't just a sport for me; it's a sour		
Photography	Through my lens, I preserve the beauty and significance of each snapshot, demonstrating my keen eye for detail and the art of storytelling.		