

+917975293693

blenson07@gmail.com

24/09/2002

<https://www.linkedin.com/in/blenson-fernandes-84055717b>

## BLENSON JOSWIN FERNANDES

Karkala, Karnataka, India.



### OBJECTIVE

Seeking an opportunity to apply my knowledge, enthusiasm, and love for interacting with people to drive sales, build relationships, and contribute to the success of a dynamic sales team. Eager to learn, grow, and make a positive impact in a sales and marketing oriented environment.

### SKILLS

Time Management

Persuasive Skills

Good Communication Skills

Networking and Maintaining good relations

Quick Learner

### INTERESTS

Basketball

Reading

Sports

### LANGUAGE

English

Hindi

Konkani

### EXTRACURRICULAR ACTIVITIES

#### Diploma in Mixology and Bartending

Earned a diploma in bartending and mixology, which has equipped me with the comprehensive knowledge and skills to excel in the art of crafting and serving beverages in the hospitality industry.

#### Volunteered at EXCELSO National Level College Fest

Actively contributed as a volunteer in the EXCELSO National Level College Fest, dedicating my efforts and support for its successful execution and create a positive experience for all participants.

#### National Level Debate Competition

Actively participated in an inter-college debate, engaging in intellectual discourse and articulating well-researched arguments to contribute to a lively and thought-provoking discussion.

#### First Place in Book Review Competition (Intra-College)

Awarded with First place in the college book review Competition, recognizing my ability to critically analyze and present insightful perspectives on a variety of literary works.

### ACHIEVEMENTS & AWARDS

#### Appointed as Joint Secretary (2021-22)

Record of providing indispensable support to the principal, orchestrating seamless student initiatives, and representing the college with unwavering commitment at high-profile events. Skilled in the art of event planning, meticulous management, and persuasive communication. Recognized for exceptional assistance, fostering an environment of collaboration, and demonstrating remarkable patience.

#### Appointed as Choir Representative (2022-23)

Conducted rehearsals, selected repertoire, and organized performances. Provided guidance to members, handled administrative tasks, and fostered a vibrant community focused on individual growth and responsibility.

#### First Place in Basketball Tournament (College Level)

Triumphed as champions, emerging victorious by securing the prestigious first place in the intense and competitive basketball tournament.

#### Backed First Place in College Commerce Competition

Achieved an impressive triumph by capturing the coveted first place in the rigorous and competitive commerce quiz held by the college.

### EDUCATION

#### Milagres College, Mangalore

Passing Year - 2023

Bachelor's of Commerce - Bcom

#### Carmel School, Kuwait

Passing Year - 2020

Class 12

Grades : 71%

#### Carmel School, Kuwait

Passing Year - 2018

Class 10

Grades : 72%

### WORK EXPERIENCE

#### HDFC BANK, Karnataka

01/2023 - Present

#### Insurance Advisor

Assessing clients' insurance needs, offering appropriate coverage options, explaining policies, processing applications and renewals, collecting premiums, providing customer service, assisting with claims, networking, maintaining records, and staying updated on industry trends.

### TECHNICAL SKILLS

#### Microsoft Excel

Proficient

#### Microsoft PowerPoint

Proficient

#### Microsoft Word

Proficient