

Goutam Rana

Base Location: North Kolkata **C: +91 8100389408** **DOB:** 16th April, 1986

E-mail: goutam1986rana@gmail.com



Profile Summary: Sales Professional with 9+ years of experience in Branded CDIT sales in Kolkata WB

Organization(s)	Role	Duration
Chakrath Consultancy Pvt Ltd	Activation Executive - On behalf of Paytel Finance Technologies	Since 3 months Jan -Feb- Mar 2022
MS Agarbatti	Sales Officer	1.6years 2020-2021
Nexus InfoTech	Senior Sales Manager- <ul style="list-style-type: none">On behalf of Paytel Finance TechnologiesIdentified business opportunities & Identifying prospects and evaluating their position in the industryResearching and analysing sales optionsSelling products by establishing contact and developing relationships with prospectsRecommending solutions	2.6years 2017-2019
Computer Gallery	Salesman- All Brands Laptops and Desktops Sales And also have knowledge in CCTV Camera	2.6years 2014-2017
Savera Marketing Agency Pvt.Ltd.	Salesman-All Brands Laptops and Desktops Sales And also have knowledge in CCTV Camera Brands	2 years 2012-2014
Sevi Computers	Salesman-All Brands Laptops and Desktops Sales	2 years 2010-2012

My Education & Professional Training Details

- ✓ Successfully attended Sales Training –EPSON BROTHER AMD INTEL Brands
- ✓ Successfully attended Product training – HP DELL AMD INTEL Brands
- ✓ B.Com – University of Calcutta -3years
- ✓ Computer TALLY, ERP9, DTP- Rabindrabharati University – 2 years

Language Proficiency: Bengali, Hindi & English

Interests: Movies, PC Games & Software Collection

Signature Goutam Rana