

EDUCATION

Bachelor of Business Administration (B.B.A.), Financial markets

Lovely Professional University

2017 - 2020

CGPA: 7.00/10

Senior Secondary (XII), Science

Step By Step High School, Jaipur

(CBSE board)

Year of completion: 2014

Percentage: 85.00%

Secondary (X)

Step By Step High School

(CBSE board)

Year of completion: 2012

CGPA: 10.00/10

JOBS

Marketing and Sales

CYATT, Jaipur

Mar 2022 - Present

Built an entire roadmap for sales for the organisation.

Developed the company image from IT solutions to Business Solutions.

Worked to develop marketing strategies both online and offline.

Drove Sales into the organisation.

Business Development (Sales)

Scaler Academy, Virtual

Oct 2021 - Feb 2022

Learnt the company structure to drive sales.

Counselled working as well as aspiring individuals to up-skill their skills.

Learnt to engage prospects and deliver a satisfied sale.

Business Development Manager (Sales)

Think and Learn Pvt Ltd, Jaipur

Aug 2020 - Sep 2021

Educational Counsellor

Learnt the importance of patience and hard work to thrive and constantly deliver a smile on the face value of sales into the organisation.

INTERNSHIPS

Business Development (Sales)

Mswipe Technologies Pvt. Ltd., Jaipur

Jun 2019 - Jul 2019

POSITIONS OF RESPONSIBILITY

While working with the Business Development team at Byju's , currently one of the biggest education startup's of in India, my role entailed • reaching out to the customers to to understand their needs.

Acted as a Team Lead after 6 months in the job.
Doing and making the team do an effective cold calling and developing a call pitch accordingly

Representative and Choreographer of Modelling Team of Lovely Professional University in 2017-18.

Class Representative enabling a smooth flow of information between teachers and students.

Head of Aptitude Department of Mittal School of Business in 2018-19.

SKILLS

MS-Office

Intermediate

Blogging

Intermediate

Digital Marketing

Intermediate

ADDITIONAL DETAILS

Cleared IIT JEE exam.
Appeared for iim Indore Interview.
2 times NDA 5 days experience.
Aptitude & Modelling achievements

Extraordinary sales targets achieved while interning for Mswipe Technologies Pvt. Ltd. June 2019- July 2019.

Completed Google's Digital Marketing Certification with 97%.

Stood All Rajasthan Rank 1 BDA for Byjus 3 times.