

# Chandan Kumar

+91 - 9128241471

Chandan05000@gmail.com

Address : 147, Panchshakthi , Btm 2nd Stage , Bangalore -27

## Summery

Deal with IT Hardware Product Brand like Netgear, Dell, Hp Intel , Seagate , Benq, Gigabyte, Zotac ,Inno3d, Silverstone, G.skill , Nzxt etc.



## Experience

**Duration:** Sept 2018 – Present

**Company:** MEGA COMPU WORLD PVT LTD, Bangalore

**Role:** Sales Executive

## Responsibilities

- Meeting with clients virtually or during sales visits.
- Responsible for assigned sales targets (monthly, quarterly and annually).
- Goals set for centres month on month, maintaining relationship with target customers.
- Promoting the Brands & Encouraging the Sales through various Promotional Activities. Establishing a healthy relationship with retailers, effectively handled the Retailers Claim Settlement, Promoting Sales through Visibility in my area.
- Operating Internet, Updating all records and documents (Hard copy as well as Soft copy),
- Proper execution of order and dispatch it on time.
- Follow up for payment.
- Develop new sample for client.
- Maintain good relation with client.
- Ability to work flexible hours.

## Skills

- Positive thinking
- Hard Working
- Result Oriented
- Negotiation
- Staff development and Motivation

## Language

- Hindi
- English

## Hobbies

- Riding Bike.
- Listening Song.
- Travelling.

## Technical Skills

- Bachelors in Computer Application (BCA).
- MS-Office: MS-Word, MS-Excel, MS-Power point.
- Operating System: Windows, Mac.
- Accounting Software: Tally (Erp 9, Tally Prime)
- E-commerce Website Maintaince.(compukart.com)
- Amazon Vendor & Seller Account Operation.

## Academic Qualification

DEGREE	BOARD/UNIVERSITY	MARKS	PASSING YEAR
• MCA	IGNOU	PURSUING	PURSUING
• BCA	MU (Bihar)	70 %	2016
• 12th	B.S.E.B (Bihar)	68 .9 %	2013
• 10th	J.A.C (Jharkhand)	60.4 %	2011

## Personal Details

- Father's Name : Jaykant Singh
- Marital Status : Unmarried
- Nationality : Indian
- Date Of Birth : 10 Sept 1995
- Permanent Address : Village : Kaladumariya  
Post : Biswaskhani  
Police Station : Hanwara  
Dist : Godda  
State : Jharkhand  
Pin Code : 814155
- Current Address : 147, Panchshakthi ,  
Btm 2nd Stage ,  
Bangalore -27

I, hereby declare that the information provided by me is true & fair to the best of knowledge & conscience.